

# BRANDS & RETAIL





# OUR MISSION

For you, we imagine and produce innovative, multi-material and circular POS solutions that arouse customer curiosity, help to create new shopping experiences and to increase sales.











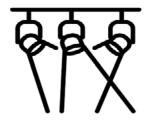




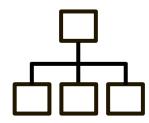
## WHAT ARE YOUR NEEDS?



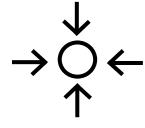
DRAMATIZE YOUR SHELF SPACE? Corner, shop-in-shop, ...



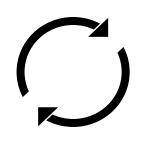
HIGHLIGHT A PRODUCT? A range or a new product



STRUCTURE YOUR OFFER? And clarify your range



INFORM THE SHOPPER?
To encourage a purchase

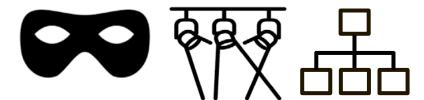


REDESIGN YOUR SHELF SPACE?
To create a new universe

Discover some of our recent projects









Lampshade

LED lighting

Wobbler

Glorifier

**Partitioning structure** 

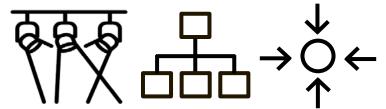
**Shelf stopper** 

**Shelf frame** 

Differentiate yourself!
Dramatize your shelf to
make your brand stand out
and highlight your products.
Segment and structure your
shelf to make your range clearer.









**Glorifier & topcard** 

**Product sheets** 

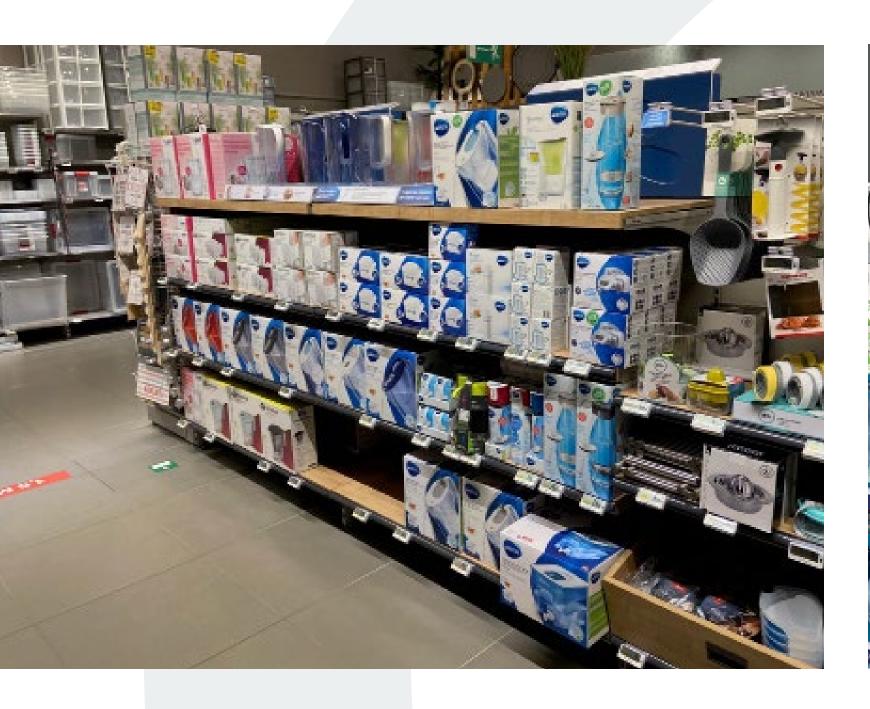
Wobbler

Blue partitioning structure
Shelf stop

Rail strip to hold your segmentation ruler in cardboard or PVC

Brita's objective was to better highlight its products and make its range clearer. At the same time, it was possible to create a whole new category design for the shelf.









#### WETHINK

"Brita considered the solutions with POP before proposing a 3D solution to Carrefour, based on the reality of the field and production constraints.",
Ophélie Borlée, Account manager

#### WE DESIGN

- > Glorifier & topcard
- > 9 product sheets
- > Rail strip
- > 10 shelf stop
- > 3 wobblers
- > Partitioning bar

#### WE PRODUCE

Project carried out from A to Z at POP: production in metal, wood and plastic.

#### WEINSTALL

In one week, 2 teams of 2 technical ushers completed the installations in 13 Carrefour stores in Belgium.



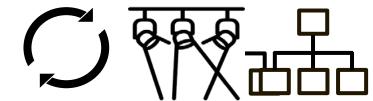














Lightbox Universe & Ambiance

Lampshade (LED) & topbox

Gondola heads & tops wood panelling

Wood-covered shelfs to enhance the Natural products department

Cora's objective was to update its Beauty area by making it more cosy and selective and to provide guidance to shoppers. No less than 224 m² were entirely redesigned to create this new universe!









#### WETHINK

"During the briefing, Cora gave us free rein in terms of creative proposals, while focusing on the objectives of selectivity and guidance for shoppers." Marc Brassinne, Head of Purchasing Department.

#### WE DESIGN

- > Lightbox
- > Lampshade
- > Wooden gondola head
- > Wooden gondola top
- > Shelf

#### WE PRODUCE

Project carried out from A to Z at POP: production in metal, wood, plastic and backlit stretched canvas.

#### WEINSTALL

In two nights, a team of 9 technical ushers was able to remodel the entire Beauty area of Cora Concorde in Luxembourg. A new universe of more than 220 m<sup>2</sup>!

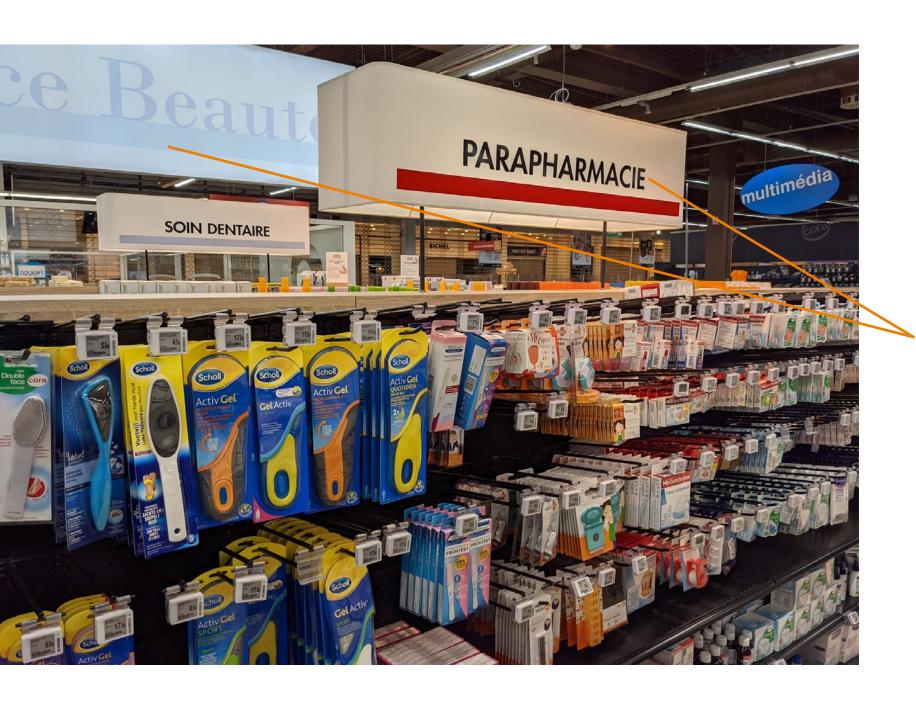










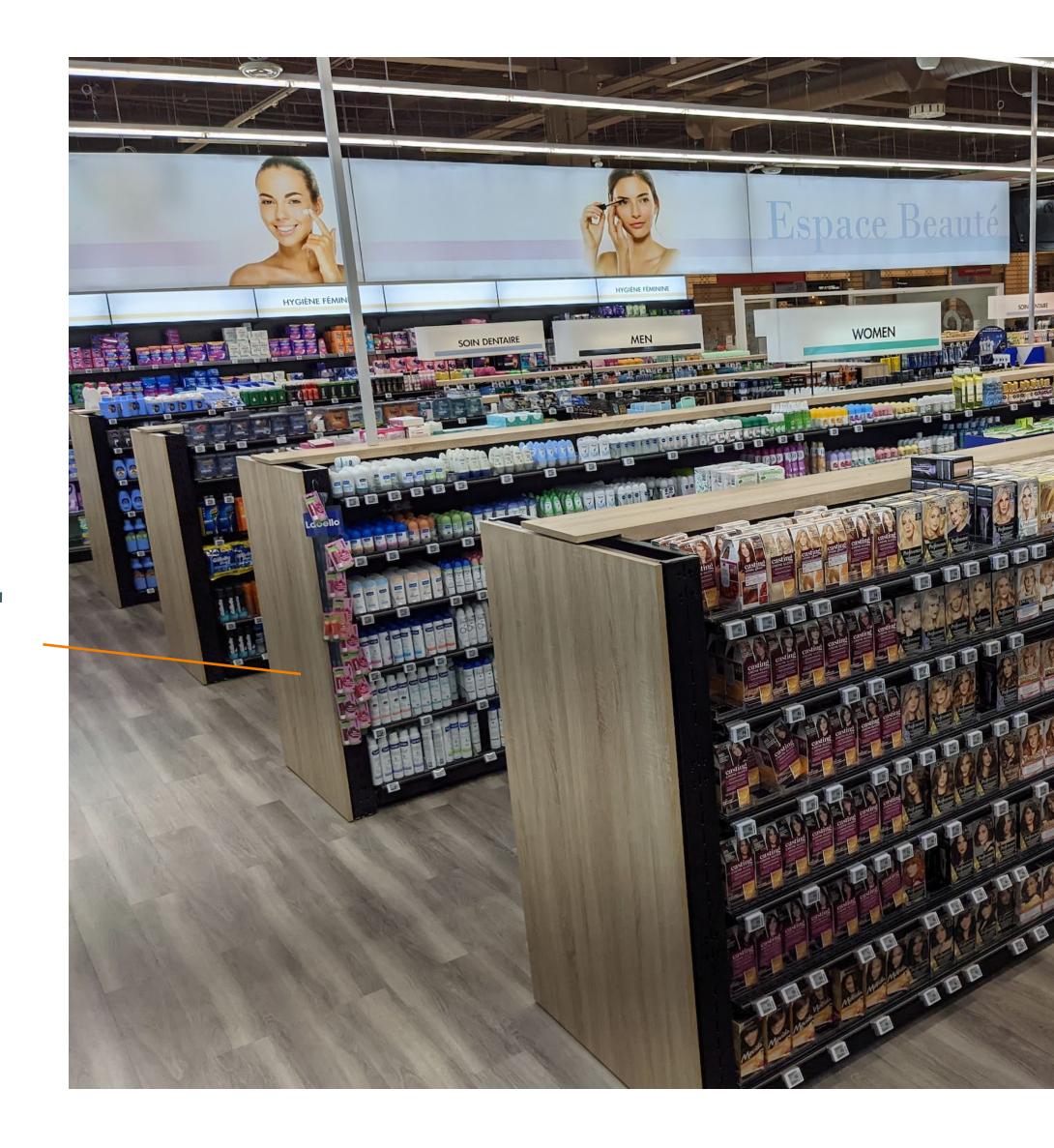


Lightbox & lampshade

Gondola heads' wooden back

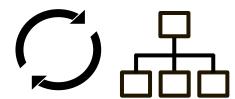


In the department
Natural products,
wood-covered shelves
to enhance the Green
section











Lightbox

**Topbox** 

Wooden arch

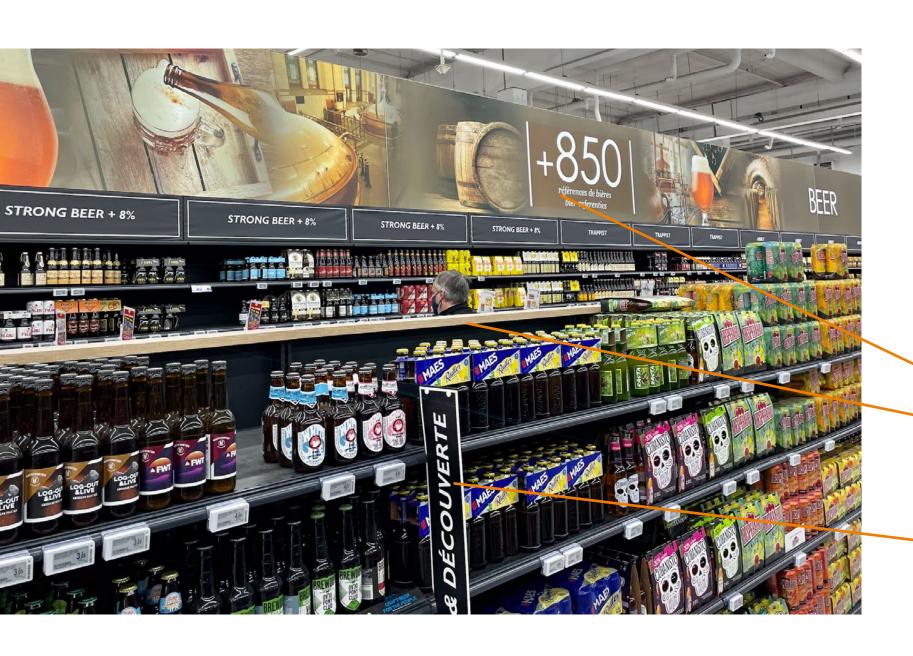
Wooden harrow

Gondola head wood panelling

The main objective of Cora was to redesign the Wine, Beer & Spirits area to make it a premium area that promotes its wine expertise. The other objective was to provide guidance to shoppers through an interactive terminal combining 'food and wine'.







Wooden formwork and cladding to contain the 'Sommelier's advice' terminal

Wooden island to promote some 'food and wine' associations with metal structure, Forex panels and aluminium frames for the product sheets

Gondola head with MDF back panel, pine slats

Lightbox & topbox
Gondola top
wood panelling
Kakemonos









### **GROUPE SEB**

2020

Permanent rack and pinion structure, reusable for other Groupe SEB brands

Flat screen

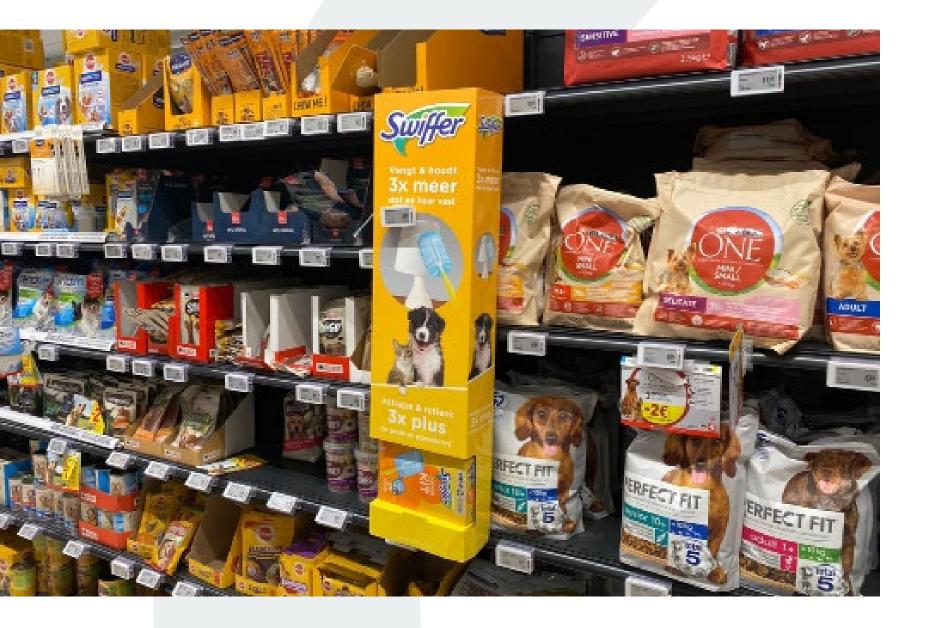
**Products sheet & QR codes** 

Demo area

**LEDs** in different colours for different brands of the Group

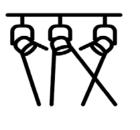
Groupe SEB and Carrefour have boosted their sales of hoovers thanks to this 30 m² Rowenta shop-in-shop. The opportunity to offer a better customer experience in the small appliance department.

12 POP SOLUTIONS



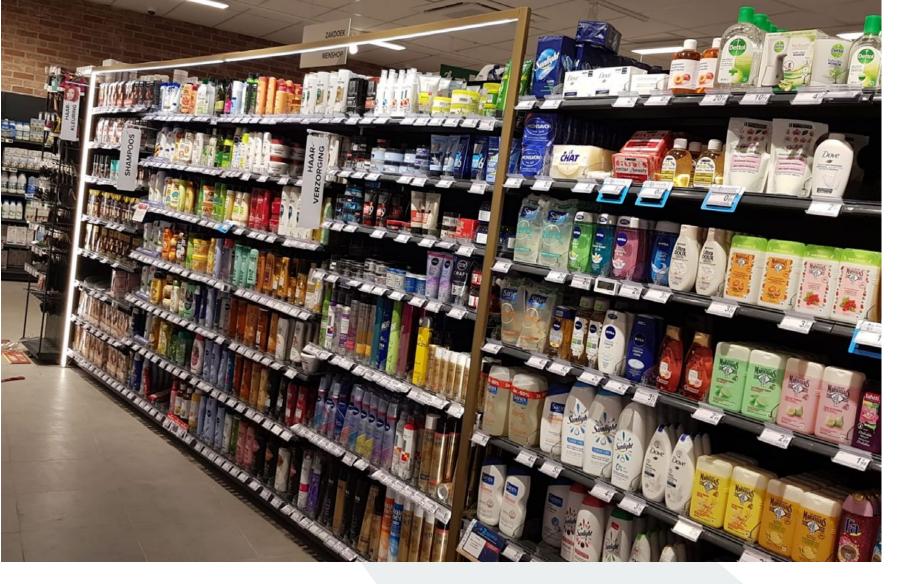
## OTHERS

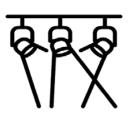




#### Bacardi

Gondola head covering Shelf frame box





Carrefour

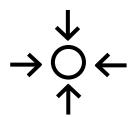
LED light frame











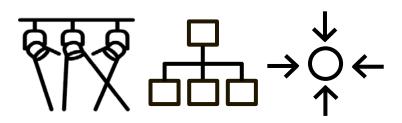
#### **Swiffer**

Mix products box



#### **Pampers**

Suspended markers
Wooden gondola
head



#### Lilliputiens

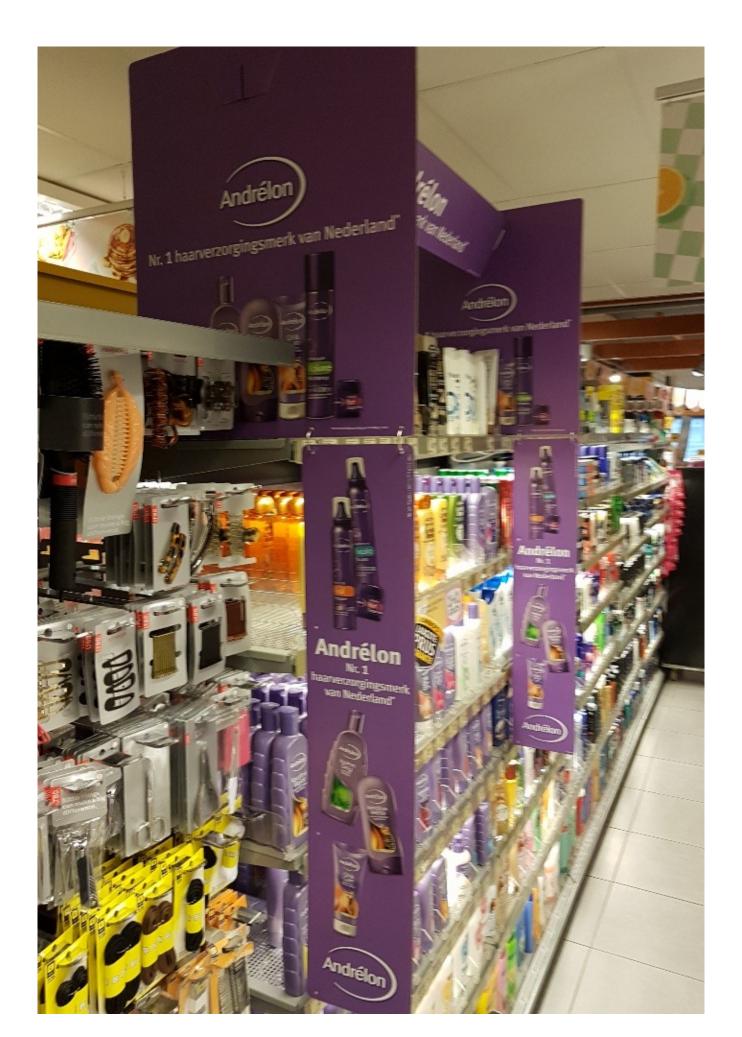
Segmentation topcard
Stop shelf
Light cube



















# More than words



« Right from the briefing, POP took ownership of the project as a whole and was able to translate our objectives into creative and effective sales solutions. From the creative project to in-store placement and production, we were able to count on a single partner capable of managing everything under one roof. »

#### Tiffany Vanlerberghe,

Shelf optimization project Manager CFR Hyper,
Brita



# This is the POP's 'peace of mind' effect

We are both your **ONE-KEY PARTNER**& your **ONE-STOP SHOP** for your Retail POS!





# READY TO CHALLENGE OUR TEAMS?



give us a call +32 (0)2 880 68 50



or send us an email info@pop-solutions.be

to discuss your POP project or receive a no-obligation quote.



www.popsolutions.be

# QUELS SONT VOS BESOINS?

L'aménagement optimal des linéaires est sans nul doute le meilleur win-win pour les marques et le Retail. Non seulement il vous permet de susciter de nouvelles expériences shoppers mais aussi, d'augmenter considérablement vos ventes.

Face aux changements incessants dans les assortiments, aux nouvelles tendances dans les comportements d'achat ou à la saisonnalité, il vous faut user de stratagèmes pour valoriser votre marque, vous différencier de la concurrence et faire matcher les biens de consommation avec les shoppers.



# DIFFÉRENCIEZ-VOUS

Avec vous, POP s'engage à trouver la solution idéale pour rendre votre linéaire plus lisible pour les shoppers, en lui donnant plus de valeur et plus de rentabilité sur le lieu de vente.

#### Comment?

Segmentez et structurez
votre rayon pour apporter
plus de clarté à votre
marque et à votre gamme
de produits. Cela aura
un impact réel sur les
ventes ainsi que sur votre
rentabilité par mètre
linéaire.



# Habillage de linéaire

Topcard Stop rayon Rail strip Glorifier Wobbler Fond (papier peint) Structure de cloisonnement Kakemono Shelfframe Abat-jour

Topbox Top frame Lightbox Poussoir Cravate Fiche produit, ...

& aussi:

Lifesizer Floorsticker Totem Présentoir de sol, ...